# **HYDROMAX USA**

Increased Productivity and Improved Data Quality



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Since 2003, Hydromax USA has been performing inspection and maintenance services for gas, water, and wastewater partners across the nation. Their highly trained teams digitally capture critical utility data to enable the assessment and development of actionable insights that improve safety, reduce risk, prioritize resources, and decrease emissions.

#### issue

Hydromax needed visibility into daily productivity of field engineers, measured in revenue per man hour. Their existing enterprise DB and reporting did not surface timely results.

## approach

Blue Margin designed and deployed Daily Labor Productivity reporting that allowed Hydromax leadership and project managers to proactively manage field services teams.

Additional reporting areas included Equipment Downtime as well as validation reports to standardize manual entries from the field.

## impact

Hydromax uses these reports daily to manage productivity, and subsequently increase revenue. Validation reports allow business unit leaders to improve the data quality of manual entries, increasing accuracy.

"The UI was useful to everybody and easy to understand. It was the first time we could make that information available to everyone, and it drove accountability throughout the organization."

- Technology Leader, Hydromax USA

